


	seller	carrier	port loading	vessel	port destination	carrier	place destination	buyer
								
<b>EXW</b> Ex Works	[Seller Responsibility] [Transfer of Risk]							
<b>FCA</b> Free Carrier	[Seller Responsibility]		[Transfer of Risk]	[Transfer of Risk]	[Buyers Responsibility]			
<b>FAS</b> Free Alongside Shipping	[Seller Responsibility]		[Transfer of Risk]	[Buyers Responsibility]				
<b>FOB</b> Free On Board	[Seller Responsibility]			[Transfer of Risk]	[Buyers Responsibility]			
<b>CFR</b> Cost & Freight	[Seller Responsibility]				[Transfer of Risk]	[Buyers Responsibility]		
<b>CIF</b> Cost, Insurance & Freight	[Seller Responsibility]				[Transfer of Risk]	[Buyers Responsibility]		
<b>CPT</b> Cost Paid To	[Seller Responsibility]		[Transfer of Risk]	[Buyers Responsibility]			[Transfer of Risk]	[Buyers Responsibility]
<b>CIP</b> Carrier & Insurance Paid To	[Seller Responsibility]		[Transfer of Risk]	[Buyers Responsibility]			[Transfer of Risk]	[Buyers Responsibility]
<b>DPU</b> Delivered At Place Unloaded	[Seller Responsibility]						[Transfer of Risk]	[Buyers Responsibility]
<b>DAP</b> Delivered At Place	[Seller Responsibility]							[Transfer of Risk]
<b>DDP</b> Delivered At Duty Paid	[Seller Responsibility]							

 Sellers Responsibility

 Buyers Responsibility

 Transfer of Risk

### costs

Covers all costs except costs of documentation. Sales and purchase contracts should clearly state which costs, on transfer of the goods, are for the account of the buyer and/or seller.

### risks

The possibility that an event may occur which could cause loss of or damage to the goods is a "risk". Buyers and sellers can protect themselves against risks by taking out insurance.

